The HAYES VALLEY Voice

A Publication of The Hayes Valley Neighborhood Association | HVNA

May 2017

Shopping in Hayes Valley



woman owned business of thirteen years, Minimal was founded by Kristina Runske $oldsymbol{\Lambda}$ in Hayes Valley in 2004. Born and raised in Sweden, Kristina went to college at the University of Southern California to broaden her view of the world. While intending to return to Sweden after graduation, she met a charming man from San Francisco, fell in love and has lived in California ever since. When asked why she chose Hayes Valley for Please check the appropriate membership category: her store, she laughed and said, "I didn't. It chose me".

Everything she knew about the retail business and customer service, she learned from years of experience - but not as a store owner or an employee in one, but as an avid and serious shopper. She vividly remembers that sunny afternoon in 2004, she was shopping on Hayes Street, when she noticed the gallery having a closeout sale. Thinking she might find a deal, she walked in. The owner approached her and they start talking. Two and a half hours later, she left the gallery empty handed. The owner didn't sell her any art, instead, planted the seed to open her own shop. Kristina said she'd been thinking about her next move but owning a store? The next day, she recalled: "... as soon as I walked in I had visions of the kind of store I was going to have".

"As a single store owner & sole proprietor, failure was not an option. My formula is quite simple: know your market and serve it well. With the revival in urban living, apartments have gotten smaller. By choice or by necessity, minimalist designs grew in popularity. But products alone do not make for sustainable growth and success. You need happy, loyal customers. From my own experience, I buy from people I like and trust. Applying that to my business, I make a point to get to know my customers; what they need, what they're looking for and for what purpose. Then I can give them honest, relevant recommendations. And that's what keeps them coming back, time and time again".

Visit Minimal at 364 Hayes Street daily from 11:00-7:00pm.

Join or Re-new as a Member of HVNA Today!

HVNA Membership Form

Join Hayes Valley Neighborhood Association. Just return your completed form with a personal check made payable to Hayes Valley Neighborhood Association. You can also join online at www.hayesvalleysf.org.

Your information:

Name(s):				
Street:				
City:	_State:	_ Zip:		
Phone:				
Email (for HVNA mailing use only):				

Membership Levels:

- Voting Member: Must reside within the association's boundaries, or own property or a business within the association's boundaries (see map)
 - **Associate Member: Members residing** outside the association's boundaries

I a	m a:	Returning Member	New Member
	Limited	l Income \$15	2 2
	Individ	ual \$25	EUITON Z
	Familie	s/Dual Members \$3	35
	Sponso	r \$100	
	Benefa	ctor \$250	TI HAIGHT ST
	Busines	ss \$100	HERMAN
П	Small N	Jon-Profit \$50	E Same

Return to:

Hayes Valley Neighborhood Association 400 Grove Street Suite #3 San Francisco, CA 94102

UPCOMING EVENTS

Sunday, May 7th

11:00am - 6:00pm: Urban Air Market Outdoor shopping event Hayes & Octavia

Saturday, May 13th

10:00am - 12:00pm Family Meet-Up Hayes Valley Playground Clubhouse Hayes & Buchanan

Saturday, May 20th

8:00pm - 12:00am Silent Disco Bay to Breakers pre-party Patricia's Green Hayes & Octavia

Sunday, May 21st

Bay to Breakers Basically all morning & all day too Hayes Street

Thursday, May 25th

7:00pm - 8:30pm: Membership/ Community meeting Hayes Valley Playground Clubhouse Hayes & Buchanan

Monday, June 5th

7:00pm: Public Safety Meeting Korean American Center 745 Buchanan

Thursday, June 22nd

7:00pm - 8:30pm: Membership/ Community meeting Hayes Valley Playground Clubhouse Hayes & Buchanan

Sunday, July 16th

SAVE THE DATE Hayes Valley Community Appretiation Breakfast Fundraiser

We need volunteers to deliver the newsletter!

For details, please contact voice@hayesvalleysf.org.

BAY 2 BREAKERS PRE-PARTY PATRICIA'S GREEN presented by HVNA & ZERO dB Global SAT **MAY 20 7pm-12am** www.facebook.com/zerodbglobal

Support HVNA **Business Members**

Please patronize the following business and institutional members of our community!!

Benefactor

Absinthe Brasserie & Bar

Arlequin Café

Arlequin Wine Merchants

Biergarten

Boxing Room

DDG

DM Development Partners LLC

First Baptist Church of SF

McRoskey Mattress Co.

New Seasons Market Coming to 555 Fulton

Nick's Market

The Parsonage Bed & Breakfast Inn

Suppenküche

Red Bridge Internet

Trumark Urban

Urban Air Market

Member

470Grove Street Homeowners Assoc. 1700 Market Street, LLC

Acoté

African-American Art & Culture Complex

African-American Shakespeare Co.

AfroSolo Theatre Company

AgeSong Senior Communities

Azalea Boutique

Baiano Pizzeria

Birba Food, Wine Shop

Blue Bottle Coffee

Don Fisher Boys & Girls Club

Brass Tacks

Brilliant Corners (West Bay Housing / Octavia Court)

BUILD Inc.

BUILD Public

Café La Vie

Cathedral Hill Neighbors Assoc.

Chez Maman West

Church of the Advent of Christ the King

Compass Family Services Domport Auto Body, LLC

Electric Bike Superstore LLC

Fig and Thistle

French American International School

Golden Gate Urgent Care

The Green Arcade

Hayes Valley Art Works

Hayes Valley Medical and Esthetics

Headlights Hair Studio

Jews for Jesus

LGBT Community Center

Life Chiropractic

Linden Hayes Owners Assoc.

Lucid Beauty

Lux SF

Magic Zone

MM Clay

Miette Confiserie

Minas Brazilian Restaurant & Cachacaria

Minimal

Nabila's Health Foods

National Center for International Schools

Nearlist

Neighborhood Baptist Church

Nurun

O'Grady Plumbing

Oak + Fort

One Medical Group

Openhouse

Pearl Investment Company

Progress Foundation

Proxy

Public Bikes + Gear

Charles W. Roth, CPA

Sagan Piechota Architecture

Salon de Bar

San Francisco Ballet

San Francisco Bicycle Coalition

San Francisco Conservatory of Music

San Francisco Opera

San Francisco Public Press

San Francisco Symphony

San Francisco Wine & Cheese

San Francisco Zen Center

Success Center SF

Tatyana Shtyrkova CPA/CFF

Shute, Mihaly & Weinberger. LLP Souvla

Sara C. Stephens, RN Consult & Advocacy

Streets of San Francisco Bike Tours and Rentals

Sugar Lounge

Taylor Commercial Interiors

Through the Hayes Optometry

Christine Tour-Sarkissian, Esq.

Two Sisters Bar and Books

Underglass Custom Framing Law Office of Doron Weinberg

Warby Parker

Western Addition Beacon Center

ZEROdB Global